

## Appendix 1: ITT evaluation points available and weightings.

		Maximum Points Available				
<b>Outcomes</b>	<b>% Weighting</b>	<b>Criteria A:</b> originality and persuasiveness of proposal	<b>Criteria B:</b> operational viability of proposal	<b>Criteria C:</b> is the proposal deliverable and sustainable	<b>Criteria D:</b> financial viability of proposal	<b>TOTAL</b>
<b>1. SERVICE AND OPERATIONAL OUTCOMES</b>	<b>24%</b>					
<i>1.1 To provide high quality, affordable and accessible opportunities for sport and physical activity that will increase levels of participation across the Partnership, particularly by children, young people and under-represented groups</i>	9%	3	3	3	N/A	<b>81</b>
<i>1.2 To enable and encourage more people in the three boroughs to lead a healthy active lifestyle, contributing to better public health outcomes including reduced obesity levels</i>	6%	3	3	3	N/A	<b>54</b>
<i>1.3 To provide a continuously improving leisure service and annually improve user satisfaction levels across all the Partnership facilities</i>	9%	3	3	3	N/A	<b>81</b>
<b>2. OUTCOMES RELATING TO FINANCIAL PACKAGE</b>	<b>10%</b>					
<b><i>Method statements should include projections &amp; forecasts of usage/increased revenue/cost savings etc. where appropriate as set out in the Specification of Outcomes. In addition, as set out in the Financial Instructions, potential providers should include for evaluation for each Facility: i) Planned Preventative Maintenance/ Lifecycle (Asset Replacement) Programmes; ii) projected Income; iii)</i></b>						

Outcomes	% Weighting	Maximum Points Available				TOTAL
		Criteria A: originality and persuasiveness of proposal	Criteria B: operational viability of proposal	Criteria C: is the proposal deliverable and sustainable	Criteria D: financial viability of proposal	
<p><i>proposed Staffing and iv) a Commentary stating, key calculations on which the total figures in the Pricing Model(s) are based to include a schedule of Fees and Charges.</i></p> <p><i>The overall financial outcome is to provide an affordable, financially sustainable revenue position for each Council in respect of their respective leisure services via the following breakdown of aims:</i></p>						
<p><i>2.1 Economies of scale (e.g. utilities and other supply and service contracts), tax based savings and operational efficiencies (e.g. shared management structure and specialists, flexible working, improved energy management)</i></p>	2%	3	3	3	3	<b>24</b>
<p><i>2.2 Achievability of income (e.g. improved income stream through improved marketing and promotion including more customer-focused pricing options and activity programmes etc.)</i></p>	2%	3	3	3	3	<b>24</b>
<p><i>2.3 Increased investment in the cultural facilities and services (e.g. through a Service Provider's resources, attraction of more external funding)</i></p>	2%	3	3	3	3	<b>24</b>
<p><i>2.4 Well maintained buildings and equipment (through planned maintenance and asset replacement programmes)</i></p>	2%	3	3	3	3	<b>24</b>
<p><i>2.5 Staffing at appropriate levels and qualifications to achieve the service and</i></p>	2%	3	3	3	3	<b>24</b>

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<i>operational outcomes</i>						
<b>3. SUSTAINABILITY AND COMMUNITY BENEFIT OUTCOMES</b>	<b>6%</b>					
<i>3.1 Supply chain diversity</i>	<i>1%</i>	<i>3</i>	<i>3</i>	<i>3</i>	<i>N/A</i>	<b>9</b>
<i>3.2 Equality, diversity and inclusion</i>	<i>1%</i>	<i>3</i>	<i>3</i>	<i>3</i>	<i>N/A</i>	<b>9</b>
<i>3.3 Environmental Sustainability</i>	<i>2%</i>	<i>3</i>	<i>3</i>	<i>3</i>	<i>N/A</i>	<b>18</b>
<i>3.4 Meeting targeted recruitment and training needs</i>	<i>2%</i>	<i>3</i>	<i>3</i>	<i>3</i>	<i>N/A</i>	<b>18</b>
<b>TOTAL Quality/Technical SCORE</b>	<b>40%</b>					<b>390</b>
<b>Quality / Technical Threshold</b>						<b>260 (66.66%)</b>
<b>PRICE SCORE</b>	<b>60%</b>					